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| **First Year (2017/2018)- CBA1 Enterprise in Action** | | | | |
| **Term** | **Time** | **Unit** | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **9 weeks** | **Unit of Learning 1**  **“Resources”**  Personal Finance 1.1  Personal Finance 1.3  Our Economy 3.2 | * Needs and Wants * Personal Financial Lifecycle * Economic Resources |  |
| **Unit of Learning 2**  **“Being a Consumer”**  Personal Finance 1.7  Personal Finance 1.8 | * Rights and Responsibilities of a Consumer * Consumer Agencies and Financial Institutions |  |
| **November – Christmas** | **7 weeks** | **Unit of Learning 3**  Enterprise 2.1  Enterprise 2.2 | * Enterprise in Society * Skills and Characteristics of an Entreprenuer | Mini-Company |
| **Unit of Learning 4**  **“Ethical and Global Consumerism”**  Personal Finance 1.9  Personal Finance 1.10 | * Ethical and Sustainability Issues * Globalisation |  |
| **January – Mid term** | **5 weeks** | **Unit of Learning 5**  “Planning Income and Expenditure”  Personal Finance 1.2  Personal Finance 1.11  Personal Finance 1.12 | * Sources of Income and Expenditure * Wage Slips * Preparing and Analysing Budgets |  |
| **Mid Term – Easter** | **5 weeks** | **Unit of Learning 6**  Our Economy 3.1 | * Effect of Scarity |  |
| **Easter – Summer** | **8 weeks** | **Unit of Learning 7**  Our Economy 3.3 | * Supply and Demand |  |

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| **Sample Second Year (2018/2019)- CBA1 Enterprise in Action** | | | | |
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| **Term** | **Time** | **Unit** | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **Approx. 9 weeks** | **Unit of Learning 1**  Personal Finance: 1.5 | * Reasons for saving and borrowing. * Appropriate sources of finance. * Purpose, costs and risks |  |
| **Unit of Learning 2**  Personal Finance:1.13 | * Personal financial lifecycle | financial needs at different life stages |
| **Unit of Learning 3**  Enterprise: 2.6 | * Impact of digital technologies on an org. * Rewards and costs |  |
| **November – Christmas** | **Approx. 7 weeks** | **Unit of Learning 4**  Enterprise: 2.7  Enterprise: 2.8    Enterprise 2.9 | * Conduct market research to investigate an entrepreneurial opportunity communicate the research findings * Marketing mix promote a new or existing product or service * Business plan for a new or existing product or service |  |
| **January – Mid term** | **Approx. 5 weeks** | **Unit of Learning 5**  Enterprise: 2.11 | * Importance of Business plan. Cash flow forecast. * Suitable sources of finance. |  |
|  |  | **Unit of Learning 6**  Personal Finance: 1.6 | * Personal insurance | Risks & Costs, Premium calculation,  Average Clause  Principles of Ins |
| **February – Easter**  **CBA 1** | **Approx. 5 weeks** | **CBA 1\***  **Unit of Learning 7**  Our Economy 3.10 | * Current Economic issues |  |
| **Unit of Learning 8**  Enterprise: 2.10  Enterprise: 2.12 | * Business documents * Simple Cash account to monitor income received and payments * Post figures to relevant ledgers and extract a trial balance * Analysed cash a/c |  |
| **Easter – Summer**  **CBA 1\***  **12th March-20th April** | **Approx. 8 weeks** | **CBA1**  **Unit of Learning 9**  Personal Finance: 1.4  Our Economy: 3.5 | * Explain key personal taxes and charges * Reason for Taxation | Reasons  financial,  social,  legal  ethical |

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| **Third Year Business Studies Scheme of Work (2019/2020)** | | | | |
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| **Term** | **Time** | **Unit** | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **8 weeks** | **Unit of Learning 1**  **“Enterprise”**  **Enterprise 2.3**  **Enterprise 2.4** | * Work, Employment and Volunteerism * Rights and Responsibilities of Employers and Employees |  |
| **Unit of Learning 2**  **“Factors affecting Enterprise”**  Enterprise 2.5  Enterprise 2.6 | * Impact of a Community on a Business * Impact of Technology on a Business |  |
| **November – Christmas** | **7 weeks** | **Unit of Learning 3**  Enterprise 2.13  C.B.A. 2\*\*\* | * Preparing final accounts * Assessing business performance | Mini-Company |
| **January – Mid term** | **6 weeks** | **Unit of Learning 3 continued**  Enterprise 2.13  Revision for Pre-Examinations | * Preparing final accounts * Assessing business performance |  |
| **Mid Term – Easter** | **6 weeks** | **Unit of Learning 4**  Our Economy 3.4  Our Economy 3.7  Our Economy 3.8  **Unit of Learning 5**  Our Economy 3.9  Our Economy 3.11 | * Government Revenue and Expenditure * International Trade * The EU * Ireland’s Membership of EU * Economic Indicatiors; inflation, employment, interest rates, national income and national debt. * Effect of economic policy |  |
| **Easter – Summer** | **7 weeks** | **Unit of Learning 6**  Our Economy 3.10 | * Current economic issues. |  |