|  |
| --- |
| **First Year (2017/2018)- CBA1 Enterprise in Action**  |
| **Term** | **Time** | **Unit**  | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **9 weeks** | **Unit of Learning 1****“Resources”**Personal Finance 1.1Personal Finance 1.3Our Economy 3.2 | * Needs and Wants
* Personal Financial Lifecycle
* Economic Resources
 |  |
| **Unit of Learning 2****“Being a Consumer”**Personal Finance 1.7Personal Finance 1.8 | * Rights and Responsibilities of a Consumer
* Consumer Agencies and Financial Institutions
 |  |
| **November – Christmas** | **7 weeks** | **Unit of Learning 3**Enterprise 2.1Enterprise 2.2 | * Enterprise in Society
* Skills and Characteristics of an Entreprenuer
 | Mini-Company |
| **Unit of Learning 4****“Ethical and Global Consumerism”**Personal Finance 1.9Personal Finance 1.10 | * Ethical and Sustainability Issues
* Globalisation
 |  |
| **January – Mid term** | **5 weeks**  | **Unit of Learning 5**“Planning Income and Expenditure”Personal Finance 1.2Personal Finance 1.11Personal Finance 1.12  | * Sources of Income and Expenditure
* Wage Slips
* Preparing and Analysing Budgets
 |  |
| **Mid Term – Easter** | **5 weeks**  | **Unit of Learning 6**Our Economy 3.1 | * Effect of Scarity
 |  |
| **Easter – Summer** | **8 weeks** | **Unit of Learning 7**Our Economy 3.3 | * Supply and Demand
 |  |

|  |
| --- |
| **Sample Second Year (2018/2019)- CBA1 Enterprise in Action**  |
|  |
| **Term** | **Time** | **Unit**  | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **Approx. 9 weeks** | **Unit of Learning 1**Personal Finance: 1.5 | * Reasons for saving and borrowing.
* Appropriate sources of finance.
* Purpose, costs and risks
 |  |
| **Unit of Learning 2**Personal Finance:1.13 | * Personal financial lifecycle
 | financial needs at different life stages |
| **Unit of Learning 3**Enterprise: 2.6 | * Impact of digital technologies on an org.
* Rewards and costs
 |  |
| **November – Christmas** | **Approx. 7 weeks** | **Unit of Learning 4**Enterprise: 2.7Enterprise: 2.8 Enterprise 2.9 | * Conduct market research to investigate an entrepreneurial opportunity communicate the research findings
* Marketing mix promote a new or existing product or service
* Business plan for a new or existing product or service
 |  |
| **January – Mid term** | **Approx. 5 weeks**  | **Unit of Learning 5**Enterprise: 2.11 | * Importance of Business plan. Cash flow forecast.
* Suitable sources of finance.
 |  |
|  |  | **Unit of Learning 6**Personal Finance: 1.6 | * Personal insurance
 | Risks & Costs, Premium calculation, Average ClausePrinciples of Ins |
| **February – Easter****CBA 1** | **Approx. 5 weeks**  | **CBA 1\*****Unit of Learning 7**Our Economy 3.10 | * Current Economic issues
 |  |
| **Unit of Learning 8**Enterprise: 2.10Enterprise: 2.12 | * Business documents
* Simple Cash account to monitor income received and payments
* Post figures to relevant ledgers and extract a trial balance
* Analysed cash a/c
 |  |
| **Easter – Summer****CBA 1\*****12th March-20th April** | **Approx. 8 weeks** | **CBA1** **Unit of Learning 9**Personal Finance: 1.4Our Economy: 3.5 | * Explain key personal taxes and charges
* Reason for Taxation

  | Reasonsfinancial, social, legal ethical |

|  |
| --- |
| **Third Year Business Studies Scheme of Work (2019/2020)** |
|  |
| **Term** | **Time** | **Unit**  | **Learning Outcomes** | **Notes** |
| **August - Mid-Term** | **8 weeks** | **Unit of Learning 1****“Enterprise”****Enterprise 2.3****Enterprise 2.4** | * Work, Employment and Volunteerism
* Rights and Responsibilities of Employers and Employees
 |  |
| **Unit of Learning 2****“Factors affecting Enterprise”**Enterprise 2.5Enterprise 2.6 | * Impact of a Community on a Business
* Impact of Technology on a Business
 |  |
| **November – Christmas** | **7 weeks** | **Unit of Learning 3**Enterprise 2.13C.B.A. 2\*\*\* | * Preparing final accounts
* Assessing business performance
 | Mini-Company |
| **January – Mid term** | **6 weeks**  | **Unit of Learning 3 continued**Enterprise 2.13Revision for Pre-Examinations | * Preparing final accounts
* Assessing business performance
 |  |
| **Mid Term – Easter** | **6 weeks**  | **Unit of Learning 4**Our Economy 3.4Our Economy 3.7Our Economy 3.8**Unit of Learning 5**Our Economy 3.9Our Economy 3.11 | * Government Revenue and Expenditure
* International Trade
* The EU
* Ireland’s Membership of EU
* Economic Indicatiors; inflation, employment, interest rates, national income and national debt.
* Effect of economic policy
 |  |
| **Easter – Summer** | **7 weeks** | **Unit of Learning 6**Our Economy 3.10 | * Current economic issues.
 |  |